



## THE TTS CONNECTION

Welcome to the August edition of the TTS Connection. The development team has been busy adding new reports and capabilities to the TTS Platform and the Total Order Entry systems. If you have not yet engaged with us, we encourage you to reach out to schedule a [demo](#).

Our software is designed for any size company – small to large. With an extremely simple and intuitive user interface, anyone can use it. It is the industries **all-in-one solution** created specifically for the electrical sales representative, fulfilling the requirements for success!

Thank you ,  
Matt Scarborough  
Founder/President



### NEW REPORT ALERT!

#### Total Order Entry - Module

**Save time and manage your inventory - drill down to the individual order!**

- Start in the Check Inventory feature
- Select the vendor, warehouse, and product. You will see inventory status, pricing and now an “Open Orders” button assigned to it ([see yellow highlighted button in the image below](#))
- Clicking the button will show you the orders that product is already committed to and if any are back-ordered.

**Inventory Check**

**Check Inventory**

Vendor:

Warehouse:

Include Pricing for Customer:

Search for:

Search By:  Product  Description

Search Criterion:  Must Start with  Any Part of

Product	Description	On Hand	Committed	Available	Unit Price	Price Per	
0100	pvc pipe	9,300	0	9,300	\$50.00	EA	Open Orders
0200	Steel Pipe	46,800	610	46,190	\$100.00	EA	Open Orders
0300	Copper Pipe	2,485	2,325	160	\$150.00	EA	Open Orders
0400	LEDs	61,610	161	61,449	\$0.00	EA	Open Orders
0500	RMC	300	0	300	\$355.00	EA	Open Orders
0600	IMC	21,990	500	21,490	\$210.00	EA	Open Orders
0700	GRM	0	0	0	\$45.00	EA	Open Orders
0800	WRHH	7,375	0	7,375	\$50.00	C	Open Orders
0900	ILC	6,300	1,000	5,300	\$41.00	EA	Open Orders
1000	RWS	21,350	0	21,350	\$45.45	EA	Open Orders
KodiacDelete	Deleted Product	0	0	0	\$0.00	EA	Open Orders
Void - Kodiac	Void - Kodiac	0	0	0	\$0.00	EA	Open Orders
2000	TBD	0	0	0	\$45.00	EA	Open Orders
1300	Rusted Iron	901	0	901	\$200.00	C	Open Orders
5555	ihgkij	0	0	0	\$0.00	C	Open Orders
service	service	0	0	0	\$0.00	EA	Open Orders
3000	yesterday	0	0	0	\$20.00	C	Open Orders

= Base Price   
  = Special Price   
  = Calculated Customer's Net Price

**\*click image to expand\***



## NEW REPORT ALERT!

### Total Order Entry - Order Total Sales Report

How convenient would it be to see what your warehouse ships per month by vendor vs. what was factory backordered? This gives you the knowledge to make smarter stocking decisions, which will result in greater profitability each month. The new Order Total Sales report can be sorted by any column allowing you to view by date, customer or total dollars. See columns H and I in the screenshot below.

**Order Sales \$\$ Report**

Vendor:

Warehouse:

From:

To:

Warehouse	Order Date	Vendor Name	Order Number	Customer Name	Customer PO #	Order Total \$	Our Warehouse Shipment \$	Factory B/O Shipment \$
<b>Total Sales</b>						<b>\$ 1,497,140.00</b>	<b>\$ 1,171,995.00</b>	<b>\$ 325,145.00</b>
3	Main	7/29/2020	Kodiac Industries KO-200054	Regal Independent	PO12321	\$ 128,880.00	\$ 104,310.00	\$ 24,570.00
4	Main	7/29/2020	Kodiac Industries KO-200053	Astral Electrical Supply	1234567	\$ 211,300.00	\$ 1,000.00	\$ 210,300.00
5	Main	7/28/2020	Kodiac Industries KO-200052	Astral Electrical Supply	12345	\$ 123,660.00	\$ 78,660.00	\$ 45,000.00
6	Main	7/27/2020	Kodiac Industries KO-200051	Astral Electrical Supply	1234	\$ 413,100.00	\$ 408,825.00	\$ 4,275.00
7	Main	7/27/2020	Kodiac Industries KO-200050	A&S Electric	0913571298	\$ 412,600.00	\$ 371,600.00	\$ 41,000.00
8	Main	7/27/2020	Kodiac Industries KO-200049	Astral Electrical Supply	KO8986	\$ 36,000.00	\$ 36,000.00	\$ 0.00
9	Main	7/21/2020	Kodiac Industries KO-200048	Astral Electrical Supply	123123	\$ 96,600.00	\$ 96,600.00	\$ 0.00
10	Main	7/21/2020	Kodiac Industries KO-200047	Broadwalk Supply	PO1231	\$ 75,000.00	\$ 75,000.00	\$ 0.00

**\*click image to expand\***

### Price by Distributor Price Sheet

**Do you struggle with managing 100's of distributor price sheets?**  
**Do you dread having to look at and compare tons of Excel files?**

Save significant time and money, by letting your TTS software manage them for you!  
 It is a simple 1-time, 1-step process to load them into your account with us. Now you can seamlessly quote multiple customers at the same time. Please [contact](#) us and we can walk you through this.

**Did You Know?**

**TradeTech Solutions can manage your CONTACT FILE**

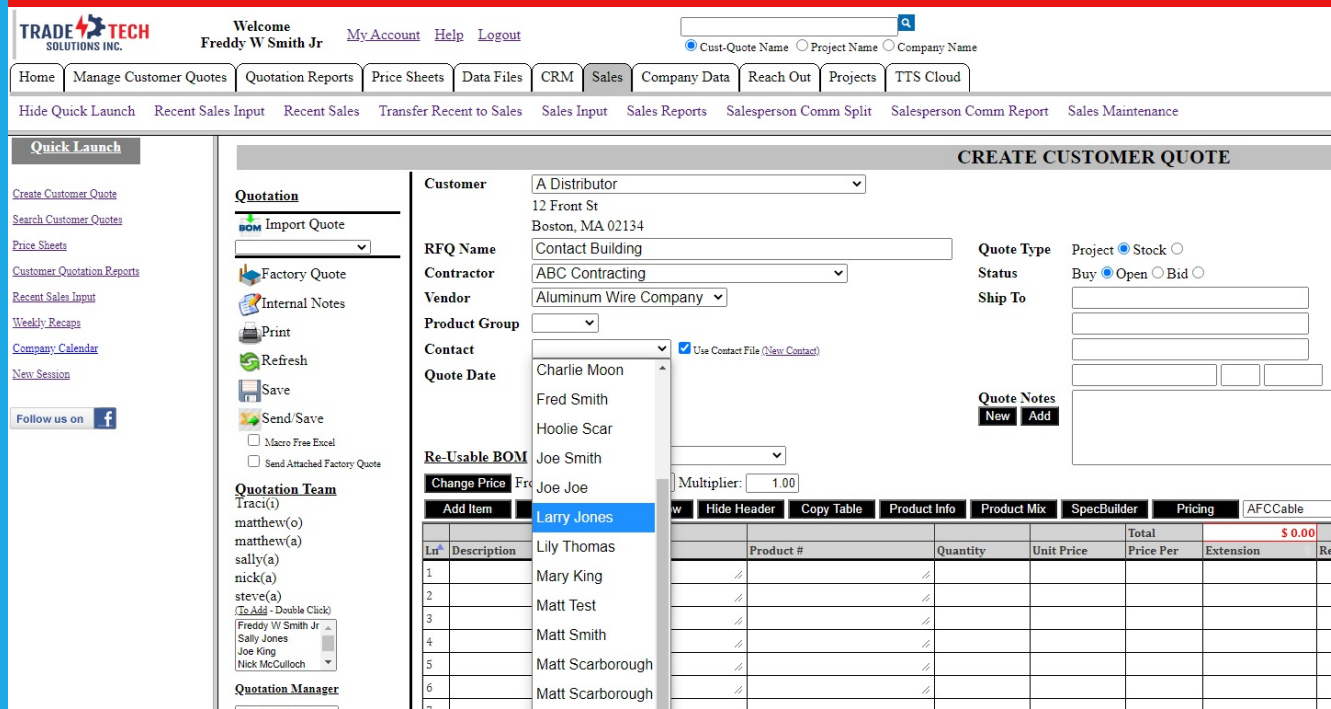
for you !

**Go to:**

- Quotation Module => Create Customer Quote
- Select the "Use Contact File"
- All customers contact names will appear in the dropdown list
- To add a new one on the fly just click "New Contact"

**By building your contact databases in TTS you will be able to:**

- Create Email Marketing groups of contacts
- Simply send quotations to contacts
- Use the Recent Sales feature to send email to individual saying "Thank you for the Order"
- Keep history of sales calls.



**\*click image to expand\***

**REMINDER**

IRIS is officially gone as of Aug. 1st. Everyone should now be on [Total Order Entry](#)

If you need any assistance transitioning to Total Order Entry, please contact us.

*TradeTech Solutions is proud to be the technology service provider for **NEMRA.***

**GET IN TOUCH**

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